



# ICF Incorporated, L.L.C. Environmental Services

U.S. General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

**ICF Incorporated, L.L.C.**

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icfconsulting.com](mailto:icfgsacontracts@icfconsulting.com)  
[www.icfconsulting.com/GSA](http://www.icfconsulting.com/GSA)

**Contract No.:**  
**GS-10F-0124J**

**Contract Period:**  
June 14, 2004 to  
December 13, 2009  
(Supplement No. 1)

**Special Item Numbers:**

- 899-1/899-1RC: Environmental Planning Services and Documentation
- 899-2/899-2RC: Environmental Compliance Services
- 899-3/899-3RC Environmental Occupational Training Services
- 899-4/899-4RC Waste Management Services and Software
- 899-6/899-6RC Remote Advisory Services
- 899-8/899-8RC Remediation Services

**Business Size:** Large Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage*<sup>™</sup>, a menu-driven database system. The INTERNET address is: [GSAAdvantage.gov](http://GSAAdvantage.gov). For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).



# Customer Information

## 1a. Awarded Special Item Numbers (SINs):

- 899-1/899-1RC Environmental Planning Services and Documentation
- 899-2/899-2RC Environmental Compliance Services
- 899-3/899-3RC Environmental Occupational Training Services
- 899-4/899-4RC Waste Management Services and Software
- 899-6/899-6RC Remote Advisory Services
- 899-8/899-8RC Remediation Services

## 1b. Pricelist: Included

**2. Maximum Order:** \$1,000,000. For orders in excess of \$1,000,000, which may be placed, please contact ICF Incorporated for additional information

**3. Minimum Order:** \$300

**4. Geographic Coverage:** Worldwide

**5. Points of Production:** 15 U.S. offices (California, District of Columbia, Massachusetts, New York, Pennsylvania, Rhode Island, Texas, and Virginia) and 4 international offices (London, Moscow, Rio de Janeiro, and Toronto)

**6. Prices Shown in Catalogue:** Net prices

**7. Quantity Discounts:** Discounts may be issued for Blanket Purchase Agreements or other orders in excess of \$1,000,000

**8. Prompt Payment Terms:** 0%, net 30 days

**9. Government Commercial Credit Card:** Yes, under the \$2,500 dollar micropurchase threshold

**10. Foreign Items:** None

**11a. Time of Delivery:** Specified in task order

**11b. Expedited Delivery:** None

**11c. Overnight and 2-day Delivery:** None

**11d. Urgent Requirements:** Contact ICF Consulting to expedite urgent requirements

## 12. F.O.B. Points: Destination

### 13a. Ordering Address:

ICF Incorporated, L.L.C.  
9300 Lee Highway  
Fairfax, VA 22031

**Faith Welling**, Manager, Proposal Management  
1-703-934-3000  
1-703-934-3740 FAX  
[icfgsacontracts@icfconsulting.com](mailto:icfgsacontracts@icfconsulting.com)

**13b. Ordering Procedures:** For services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules))

## 14. Payment Addresses:

Check/U.S. Mail  
ICF Incorporated, L.L.C.  
P.O. Box 7777 – W51 0501  
Philadelphia, PA 19175-0501

Wire Transfer  
ICF Incorporated, L.L.C.  
c/o ICF Consulting Group, Inc.  
Fairfax, VA 22031  
Account Number: 6203219502  
Citizens Bank  
1 Citizen's Drive  
Riverside, RI 02915  
ABA Number: 036076150

**15. Warranty Provision:** Contractor's standard commercial warranty

**16-24a.** Not applicable

**24b. Section 508:** The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov)

## 25. Data Universal Number System (DUNS)

**Number:** 07-264-8579  
**Cage Code Number:** 5M571

**26. Central Contractor Registration:** ICF Incorporated is registered in the CCR Database

## Accessing ICF Consulting

The following organizations may place orders with ICF Consulting's Environmental Services contract through this U.S. General Services Administration (GSA) Federal Supply Schedule (FSS):

- Executive agencies
- Other Federal Agencies
- Mixed-ownership Government corporations
- The District of Columbia
- Government Contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1
- Other activities and organizations authorized by statute or regulation to use GSA as a source of supply

## Other ICF Consulting GSA Schedules

- General Purpose Commercial Information Technology (IT) Equipment Services #GS-35F-4121 D
- Logistics Worldwide (LOGWORLD) #GS-1 0F-0578N
- Management, Organizational, and Business Improvement Services (MOBIS) #GS-23 F-81 82 H
- Advertising and Integrated Marketing Solutions (AIMS) #GS-23F-01 15K
- Professional Engineering Services (PES) #GS-23F-001 6P

## To Place an Order

To obtain GSA environmental services and products, agencies may work directly with approved GSA Environmental Services contractors such as ICF Consulting. For orders under \$2,500, agencies can simply place an order with their contractor of choice. The following procedure is used to place orders above \$2,500:

Step 1: Customer prepares Statement of Work describing work to be accomplished

Step 2: Customer conducts a "best value" review of at least three GSA vendors

Step 3: Customer selects awardee

Step 4: Awardee undertakes work and invoices customer directly

# ICF Consulting Overview

ICF Incorporated, hereafter referred to as ICF Consulting, is a wholly owned subsidiary of ICF Consulting Group, Inc., and the legal entity through which ICF Incorporated conducts business.

ICF Consulting is a leading management, technology, and policy consulting firm. We draw on extensive industry knowledge, distinguished professionals, and innovative analytics to develop solutions to complex energy, environment, emergency management, community development, and transportation issues. The firm successfully implements strategies and analyses in these areas through our expertise in information technology, organizational improvement, and communications. ICF Consulting's assistance to government clients (Federal, state, and local agencies, and national laboratories) covers the full spectrum of skill sets needed to develop successful programs.

## ICF Consulting

- ~ 3,000 employees
- ~ Founded in 1969
- ~ Engaged by nearly 30 Federal agencies
- ~ 31 offices worldwide
- ~ Headquartered in Washington, DC, area

## The ICF Consulting Advantage

- We have a strong understanding of how government organizations work- their applicable regulations, their operating cultures, and their processes and systems.
- We have a unique combination of experience and expertise in management consulting, training, and organizational change and in technical capabilities, which ensures that our solutions make sense "on the ground" where business gets done.
- We develop solutions to conform to each agency's mission and strategic objectives, not as stand-alone activities, so our solutions "stick" and result in performance improvements.
- We have long-term client relationships that testify to the quality of service that we provide. We help clients design programs and guide them through their evolution.

## Business Areas

**Community Building:** ICF Consulting provides strategic advice and support for community-based programs. Our technical expertise covers affordable housing, community development, economic development, health care, and labor issues. Services include the following:

- Cost-effective program design and management
- Training on community issues
- Guidance materials
- Program and policy evaluation
- Web-based tools and learning systems
- Conference and meeting planning
- Regional competitiveness strategies

## Emergency Management and Homeland Security:

ICF Consulting provides customized solutions to prevent, prepare for, respond to, recover from, and mitigate against natural and technological catastrophic events and terrorist attacks. A diverse staff of public policy experts, firefighters, search and rescuers, military officers, scientists, and planners help emergency managers leverage available resources to address the challenges of homeland security and other emergencies. Services include the following:

- Emergency operations center support
- Energy security
- Exercise design and evaluation
- Logistics
- Organizational capability assessments
- Transportation security
- Urban hazard mitigation

**Energy:** ICF Consulting specializes in electric, natural gas, petroleum, emissions, and alternative energy markets. We help design and implement public-private partnerships in the areas of energy efficiency, water efficiency, and pollution prevention. Services include the following:

- Air regulatory issues
- Alternative and distributed energy resource assessment
- Climate change issues
- Energy market modeling and price forecasting
- Energy policy analysis

- Energy security analysis
- Energy-environmental analysis
- Regulatory analysis
- Renewable energy
- Transmission issues

**Environment:** ICF Consulting addresses air and water quality, global climate change, cleaner production/waste minimization, remediation, environmental impact assessment, and health and safety issues. Services include the following:

- Atmospheric modeling
- Auditing
- Chemical fingerprinting
- Economic and financial analysis
- Geotechnical engineering and failure analysis
- Life-cycle cost analysis
- Public policy design, analysis, and implementation
- Toxicology and risk assessment

**Transportation:** ICF Consulting addresses issues at the nexus of transport, energy, economic development, and the environment. Services include the following:

- Environmental assessment and impact mitigation
- Land use and transportation systems
- Planning and project analysis
- Policy and economic analysis
- Transportation demand management and commuter choice

## Services

**Change Management:** ICF Consulting supports organizational improvement and transition, recognizing that a client's culture, processes, and infrastructure must work together to support the organization's mission. Services include the following:

- Business process improvement
- Leadership development
- Organizational evaluation and diagnosis
- Performance measurement
- Strategic human resources management
- Strategic planning and visioning
- Transition planning

**Information Technology:** ICF Consulting's IT applications enhance organizational performance and optimize IT investment. CIO support services include strategic planning, performance management, business process improvement, program management office

support, and portfolio and capital acquisition management. Services include the following:

- Collaborative portals
- Content management
- Data warehousing
- E-government
- E-grants
- Geospatial information systems
- Knowledge management
- Spatial analysis
- Web application development

**Management Consulting:** ICF Consulting provides management services ranging from developing sound strategies to aligning the organization with its objectives. We use proprietary methodologies, tools, and rigorous analysis—both quantitative and qualitative. ICF supports programs through goal setting, cost-benefit analyses, program evaluation, and cost, schedule, and performance management. Services include the following:

- Customer relationship management
- Knowledge management
- Market and technology strategy
- Portfolio management
- Risk assessment

**Strategic Communications:** ICF Consulting delivers a full spectrum of marketing, media, and public information services, from conceptualization through execution. Our strategic outlook encompasses highly complex technical, legal, and social issues inherent to government outreach. Services include the following:

- Communications tool development such as media announcements, videos, brochures, logos, Web sites, press kits, and posters and displays
- Market research
- Special events management
- Tailor-made strategies

**Training and Education:** ICF Consulting tailors training to meet client goals and preferred learning styles. Performance-driven learning approaches and resources include the following:

- Access to top-tier universities
- Curriculum and content development
- Evaluation using instructor-led, e-learning, and blended educational approaches
- Needs assessment

# Pricing Information (Hourly Rates)

The following pricelist reflects GSA's IFF rate reduction effective on January 1, 2004.

<b>Labor Category</b>	<b>CY2003</b>	<b>CY2004</b>	<b>CY2005</b>	<b>CY2006</b>	<b>CY2007</b>	<b>CY2008</b>	<b>CY2009</b>
Principal Consultant – IV	298.18	306.35	315.55	325.02	334.76	344.81	355.15
Principal Consultant – III	252.80	259.74	267.53	275.56	283.82	292.34	301.11
Principal Consultant – II	198.18	203.62	209.72	216.02	222.49	229.18	236.05
Principal Consultant – I	158.75	163.10	168.00	173.04	178.22	183.57	189.08
Senior Consultant – VII	213.37	219.22	225.80	232.58	239.55	246.74	254.14
Senior Consultant – VI	194.94	200.29	206.29	212.48	218.85	225.43	232.19
Senior Consultant – V	185.31	190.39	196.11	201.98	208.05	214.29	220.72
Senior Consultant – IV	153.63	157.84	162.57	167.45	172.48	177.65	182.98
Senior Consultant – III	138.78	142.58	146.86	151.27	155.81	160.48	165.30
Senior Consultant – II	129.22	132.77	136.75	140.85	145.08	149.43	153.90
Senior Consultant – I	96.96	99.62	102.60	105.69	108.86	112.12	115.48
Consultant – IV	110.12	113.15	116.54	120.03	123.63	127.34	131.16
Consultant – III	103.47	106.30	109.50	112.78	116.16	119.65	123.24
Consultant – II	95.37	97.98	100.93	103.96	107.07	110.28	113.60
Consultant – I	81.85	84.10	86.62	89.22	91.90	94.65	97.50
Junior Consultant – IV	98.97	101.69	104.74	107.88	111.12	114.45	117.88
Junior Consultant – III	93.55	96.12	99.00	101.97	105.04	108.18	111.42
Junior Consultant – II	79.18	81.35	83.79	86.30	88.90	91.56	94.30
Junior Consultant – I	55.54	57.07	58.77	60.54	62.35	64.23	66.15
Researcher – IV	79.65	81.83	84.29	86.81	89.43	92.10	94.86
Researcher – III	73.16	75.16	77.42	79.74	82.13	84.60	87.13
Researcher – II	63.83	65.58	67.54	69.58	71.66	73.81	76.02
Researcher – I	52.03	53.46	55.06	56.71	58.41	60.17	61.97
Professional Support – III	62.31	64.01	65.93	67.91	69.95	72.05	74.21
Professional Support – II	53.85	55.33	56.99	58.70	60.46	62.27	64.14
Professional Support – I	47.06	48.35	49.80	51.29	52.84	54.41	56.05
Research Technician – III	36.35	37.35	38.47	39.62	40.81	42.03	43.29
Clerical Support – III	63.83	65.59	67.55	69.58	71.67	73.82	76.03
Clerical Support – II	52.89	54.33	55.97	57.65	59.38	61.16	62.99
Clerical Support – I	46.53	47.80	49.24	50.71	52.24	53.81	55.42

# Blanket Purchase Agreement (BPA)

SUGGESTED BPA format

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act, (Agency) and ICF Incorporated enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_ .

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures:

\_\_\_\_\_  
Agency Representative

\_\_\_\_\_  
Date

\_\_\_\_\_  
ICF Incorporated Representative

\_\_\_\_\_  
Date

BPA NUMBER \_\_\_\_\_

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements (BPA), the Contractor agrees to the following terms of a BPA EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

\*SPECIAL BPA DISCOUNT/PRICE

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

( 2 )

D e l i v e r y :

DESTINATION

\* DELIVERY SCHEDULES / DATES

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor
- (b) Contract Number
- (c) BPA Number
- (d) Model Number or National Stock Number (NSN)
- (e) Purchase Order Number
- (f) Date of Purchase
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information)
- (h) Date of Shipment

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.