



REACH presents challenges and opportunities. ICF International offers an integrated approach to help organizations meet these challenges and capitalize on the opportunities.

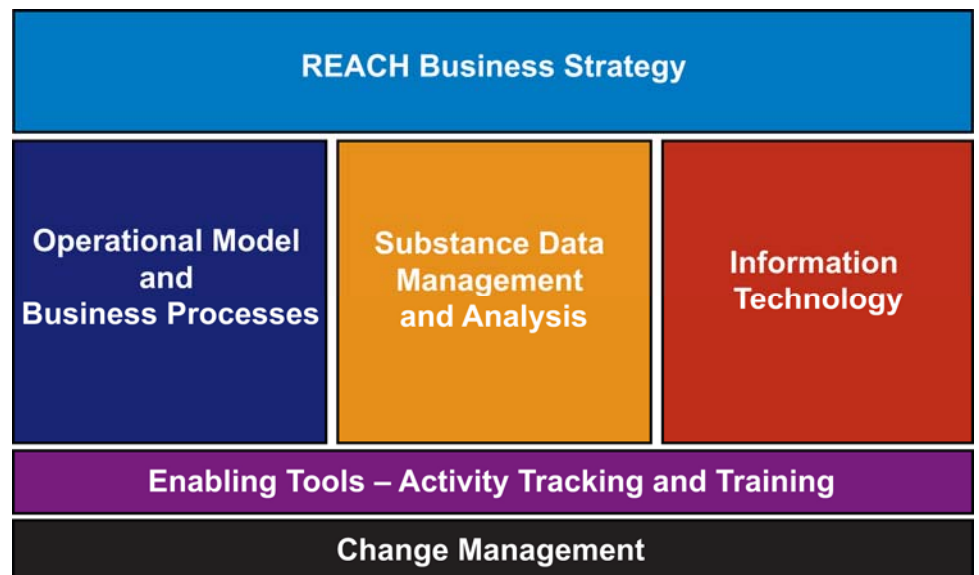
The European Commission's new regulatory system for chemicals, REACH (Registration, Evaluation, Authorisation, and Restriction of Chemicals), requires companies to register existing and new substances with the recently created European Chemicals Agency. Manufacturers, importers, and downstream users will need to demonstrate and document that the manufacture, import, or use of a substance does not adversely affect human health or the environment, and that risks are avoided or adequately controlled. Approximately 30,000 chemicals are expected to be covered. The stakes are high, as compliance costs can be significant, and noncompliant products will be banned from the European market.

Our Approach

REACH presents challenges and opportunities for organizations worldwide. With far reaching expertise in human health and ecological risk sciences, information technology (IT), economic analysis, and organizational design, ICF International helps corporations conducting business in Europe develop a strategic plan, make critical business decisions, and comply with the challenges of REACH. ICF advises companies on a broad range of business areas, such as evaluating whether to remove a product from the market, anticipating impacts on competitors, or responding to REACH as an opportunity to expand market share.

To help organizations manage and implement REACH activities, ICF provides seasoned program management, management tools, technical support, and partnerships with REACH experts based in Europe. ICF currently manages large-scale implementation programs for private and public sector clients. We have the ability to consolidate management of REACH implementation services, including identifying and coordinating consulting firms, laboratories, technology providers, and expert REACH resources.

ICF's Integrated Approach to Reach



Our Service Offerings

Business Strategy and Information Management

REACH requires organizations to change the way they manage data and business processes throughout the supply chain. Organizations need to enhance existing systems, put new IT tools in place, and integrate existing and new tools to support information management and regulatory reporting requirements. As a result, business processes need to be re-designed and new processes must be developed. ICF has more than 700 professionals providing IT and management solutions to clients in the private and public sectors, including the chemical industry.

Business Process Assessment and Design. ICF works with clients to evaluate, design, re-engineer, and implement business processes and information management strategies.

IT Planning and Strategy. ICF helps organizations assess their IT architecture and develop IT strategies. With our extensive knowledge of the environmental, health, and safety IT market, ICF identifies options, evaluates them, and makes recommendations.

REACH IT Implementation. ICF provides implementation, configuration, systems integration, and training services for REACH IT tools. ICF staff have extensive experience providing similar services to the chemical industry.

Training and Change Management. REACH poses a significant change management challenge for organizations. As new processes are defined and new tools are implemented, ICF works with organizations to design and carry out training and change management programs.

Substance Registration Support

ICF has more than 25 years of experience conducting human health and ecological risk assessments of chemicals and has prepared chemical dossiers and safety reports with content and analysis identical to what is expected to be required by REACH. ICF offers the full spectrum of support for registration compliance, from literature search and review to quantitative toxicology and risk characterizations to forms management and dossier submittal.

ICF's qualified and experienced scientific staff supplement the work of an organization's internal REACH team with specific types of expertise (e.g., exposure scenario modeling

and analysis), provide surge capacity for meeting REACH deadlines, and prepare quality assurance reviews.

ICF pursues scientifically sound and cost-effective approaches and can develop solutions to minimize the number of chemicals and exposure scenarios that ultimately would require detailed chemical safety reports and exposure assessments (e.g., evaluate toxicity and classification data, closed system uses, potentially high-exposure customer uses).

Substance Information Exchange Forum (SIEF) Services

REACH requires companies that pre-register the same chemical to share existing animal test data or, if data are not available, to agree on how to develop new test data. This information exchange is to be conducted within a SIEF. ICF staff include experienced workgroup coordinators who provide independent, third-party facilitation, propel the process, maintain confidentiality, and ensure the SIEF meets its schedule and objectives. We have significant technical workgroup facilitation expertise based, in part, on our nine years' experience managing multi-company workgroups for a chemical industry environmental health research program.

Given the large number of SIEFs that will be formed and their cross-industry and broad geographic composition, Web-based workgroup management tools and shared workspace solutions will be necessary. ICF has developed such solutions, ranging from simple password-protected Web sites to sophisticated clearinghouses and portals.

Preparing for REACH Business Impacts

- Have you secured your supply chain in the U.S. and in the EU? Are all your strategic suppliers as prepared for REACH as you are?
- Are you prepared to protect confidential business information?
- What if one of your major competitors pulls out of the European market? How will this affect the global supply? What are the near-term and long-term price implications?
- Do any of your key products contain substances that are likely to be identified under REACH as substances of very high concern, and, as a result, will raw material substitutions be required?

About ICF International

ICF International (NASDAQ: ICFI) partners with government and commercial clients to deliver consulting services and technology solutions in the energy, climate change, environment, transportation, social programs, health, defense, and emergency management markets. The firm combines passion for its work with industry expertise and innovative analytics to produce compelling results throughout the entire program life cycle, from analysis and design through implementation and improvement. Since 1969, ICF has been serving government at all levels, major corporations, and multilateral institutions. More than 3,000 employees serve these clients worldwide. ICF's Web site is www.icfi.com.

For more information, please contact:

Jay Hadley
+1 703.934.3587
jhadley@icfi.com

Kimberly Osborn
+1 703.934.3124
kosborn@icfi.com

ICF International
9300 Lee Highway
Fairfax, VA USA 22031