Job Title:	**Director - Aerial Operations**
Department:	Agribusiness Division
Location:	Western – Central U.S.
Salary/Benefits and Bonus:	**$100,000 - $150,000+ Highly Competitive and Commensurate with business experience**

ICF SH&E is assisting a prominent U.S. based Agribuisness in vetting potential candidates for the new position of Director - Aerial Operations. The ideal candidate is a seasoned self-starter/strategic thinker/problem solver who is confident to lead and manage the Company's growing aerial application division.

Position Overview

The Director of Aerial Operations will work with the Director of Business Development, senior division management and aerial application area managers to oversee, coordinate, and develop best business practices for aerial application operations within the growing 50+ fleet of aircraft. Responsibilities include risk management, recruitment and development of pilots, equipment procurement, efficiency improvement, development of aerial application safety procedures, and strategic growth planning.

The Director of Aerial Operations will also develop relationships with and serve as the liaison with local, state and federal government agencies relating to aerial application.

Essential Duties and Responsibilities

- Develop and oversee a risk management plan including safety training, catastrophe planning and response, incident reporting procedures and assisting Corporate Director of Enterprise Risk Management regarding liability issues.
- Review and direct compliance with local, state and federal aerial application regulations and policies, especially those relating to environmental issues and provide guidance to area aerial application managers.
- Develop and advise on pilot recruitment, training programs and assist to negotiate and procure aircraft, GPS and navigation systems.

Required Competencies

- In-depth knowledge of Safety and Security issues – Able to write safety and security procedures.
- Proficiency in – Microsoft Word, Excel, Outlook, PowerPoint and Adobe Acrobat. Excellent Oral Communication skills – Speaks plainly with exceptional listening skills. Excellent Written Communication skills.

QUALIFICATIONS

- 10+ years experience as Chief Supervisor/Owner of an agricultural aircraft operation.
- Current U.S. private, commercial, or airline transport pilot certificate.
- Current agricultural aircraft operator certificate.
- Mastery of aviation application skills including piloting and spray pattern expertise, along with plane loading and operational logistics.
- Strong agricultural background with working knowledge and handling of plant protection chemistries, fertilizers and seed.
- Knowledgeable in safety programs, aircraft safety inspections and requirements.
- Fluent in environmental topics pertaining to agricultural aviation.
- Ability to design and create digital aerial application maps that can be read universally.

EDUCATION AND/OR OTHER REQUIREMENTS

- Bachelor's degree or comparable education required.
- Maintain aerial applicator licensing requirements and flight hours.
- Travel required.

To apply for this position, qualified applicants should email your resume/CV and any supporting information to:

Louis Sorrentino – Vice President-Managing Officer, ICF SH&E
Email: Louis.Sorrentino@icfi.com